



CONTACT

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Location:
Dubai, UAE

License:
Valid UAE Driving License

CORE EXPERTISE

- Secondary Market Sales
- Off-Plan Investments
- GCC Client Relations
- Investment Yields (ROI)
- Deal Negotiation
- High-Value Prospecting
- Property Portfolio Management

ACADEMIC PROFILE

MBA (Marketing)
JNTU Anantapur, India

PROFILE

Nationality: Indian

Visa Status: Resident Visa

Languages: English, Telugu, Hindi, Arabic (Basic)

SIVASANKAR AVALAKUNTA

REAL ESTATE CONSULTANT — SECONDARY & OFF-PLAN

EXECUTIVE PROFILE

Strategic, results-driven, and highly consultative MBA-qualified ****Real Estate Consultant**** with ****1 year** of cross-border property market experience spanning the UAE, Kuwait (GCC), and India**. Combines advanced marketing tactics with deep local knowledge to bridge ready secondary properties and high-yield off-plan portfolios for local and international investors. Known for excellent client onboarding, data-driven yield analysis, and seamless transaction management. Leverages a valid UAE driving license and complete mobility to coordinate agile on-site viewings, build valuable developer relationships, and drive consistent sales volume across key regions.

PROFESSIONAL HISTORY

Real Estate Sales Associate

UAE, Kuwait (GCC), & India | 1 Year of Real Estate Experience

- Cross-Border Portfolios:** Managed client acquisitions and high-value transactions, linking private investors to key residential portfolios across UAE, Kuwait, and India markets.
- Secondary Market Listings:** Successfully listed and negotiated ready properties, managing end-to-end sales and leasing pipelines, qualifying buyers, and coordinating landlord relations to shorten transaction cycle times.
- Off-Plan Project Advisory:** Formulated strategic launch-day campaigns for premier master developers (such as Emaar, Nakheel, DAMAC, and RAK Properties), effectively marketing payment structures, capital appreciation forecasts, and rental yields to HNWIs.
- Strategic Lead Generation:** Spearheaded digital prospecting campaigns, targeted cold outreach, and active property portal management (Bayut, Property Finder) to source and nurture high-net-worth real estate leads.
- Market Intelligence:** Conducted routine local valuation surveys and yield analyses to counsel clients on shifting market cycles and maximize their asset performance.

LICENSE & MOBILITY

- United Arab Emirates:** Valid UAE Driving License (A major operational asset allowing immediate and flexible regional travel for on-site viewings, off-plan launches, and client meetings).
- India:** Valid Indian Driving License.